



# The provider of choice

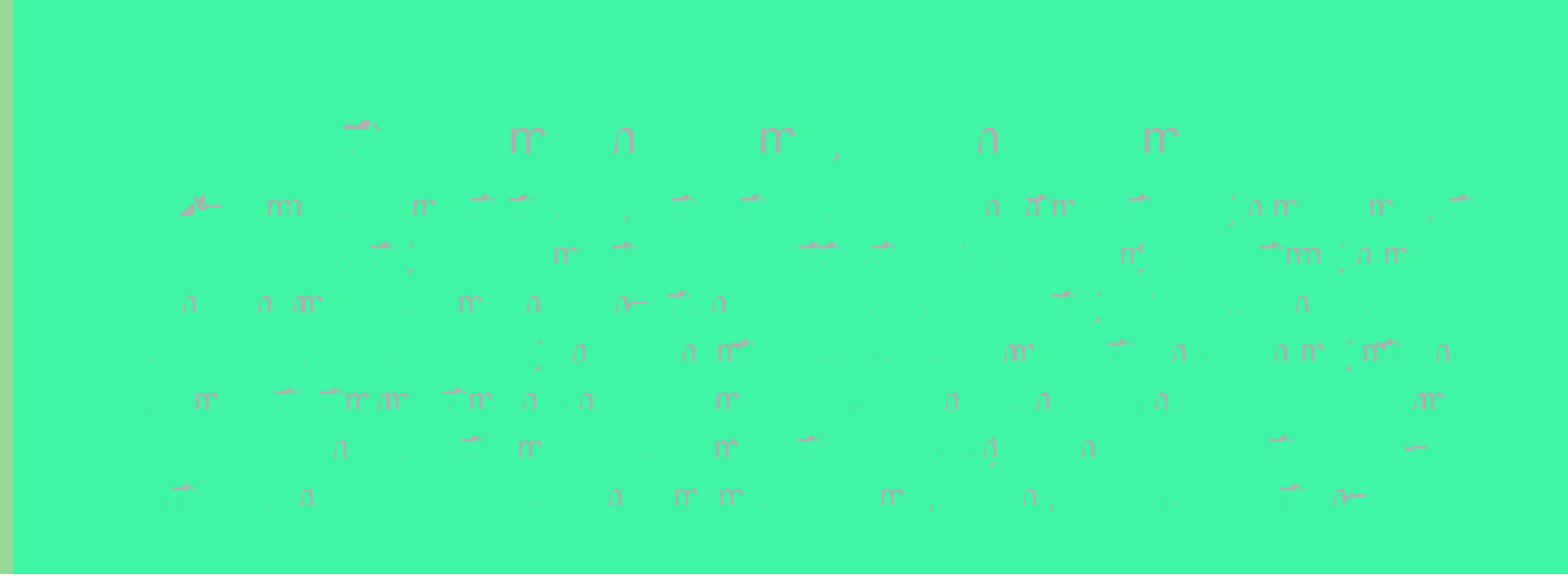
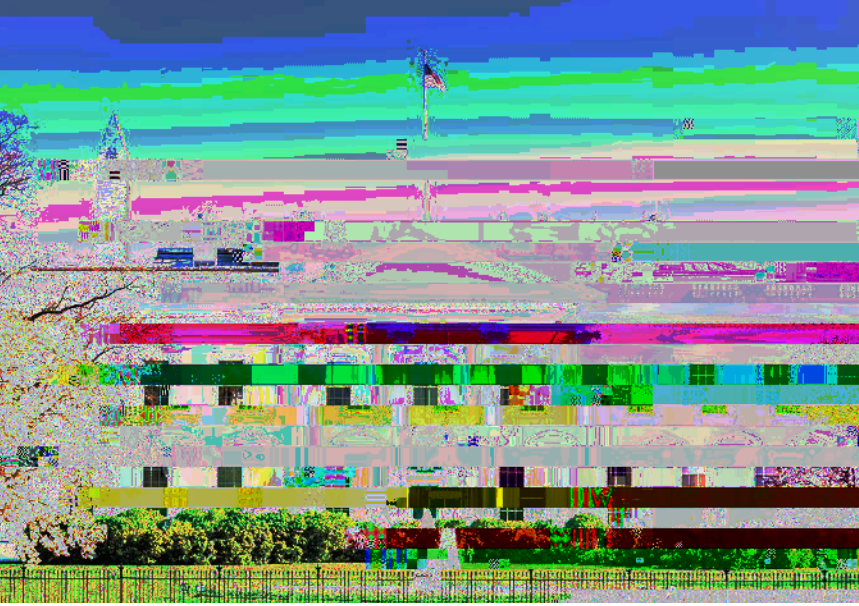
Our leadership spent hours this year crafting a strategic plan to be our guidestar over the next five years. To shape it, we reconsidered our vision of Northwest Kidney Centers. We envision our organization to be: the provider of choice.

We mean that in several ways. We want to be the first choice to provide life-sustaining treatment when anyone in King or Clallam county needs dialysis. We are on track, serving 80 percent of the people in our area who have chronic kidney failure.

As well, we want to provide patients with choices that foster quality of life and







Our roster of 1,661 patients is the most we've ever served. Demand for our dialysis services has grown fast and we've flexed to respond.

Our peritoneal dialysis program, in which we support people who do one type of home dialysis, grew 25 percent in 18 months. In-center treatment numbers climbed 5 percent overall, but by much more in our South King County clinics. In response, we expanded capacity at our clinics in SeaTac and Renton, and got approval to add stations in Enumclaw. Meanwhile, our hospital services team performed 8 percent more treatments than in 2015.





In a perfect world, dialysis would no longer be necessary. With donor support, we work to make the perfect world a reality. One way we do that is with public health education.

- ▶ We launched an initiative to raise awareness of diabetes as the leading cause of kidney disease. We began our initiative with sponsorship of this year's American Diabetes Association event.









“Northwest Kidney Centers is local and regional. I know my donations stay here. It’s one of the institutions Seattle can point to as one of its own, like Microsoft and University of Washington.”

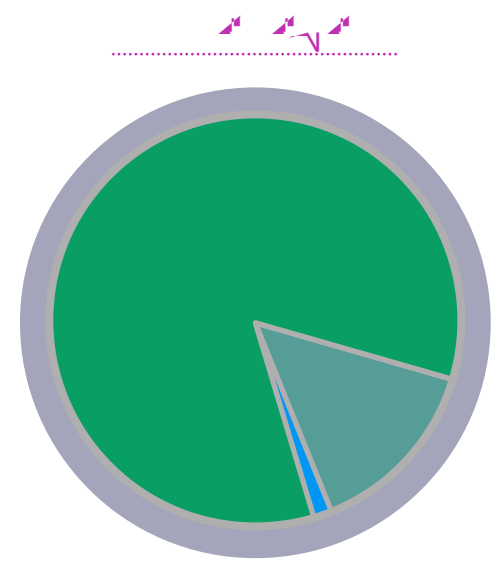
Northwest Kidney Centers is a not-for-profit organization that provides kidney care services to patients in the Pacific Northwest. The organization is committed to providing high-quality care and is supported by a diverse group of donors and community partners.

## Financial strength furthers our mission

We are here for the long term, committed to providing a vital community health service. Fiscal stability allows us to weather unexpected changes in payments or a potential business interruption. It also enables us to continue investing in new care models and growth strategies.

Our revenue comes from three sources:

- ▶ Patient care payments. Our conservative budget estimates did not anticipate the swell of demand for dialysis this year. Treatment volume was up almost 7 percent. Meanwhile, we held the line on costs.
- ▶ Philanthropic support. Your generous gifts continued at a high pace.
- ▶ Investment returns. This year, returns reflected a down market.



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# by the numbers



treatments in clinics,  
hospitals and homes



average patient age

employed or in school

of patients in poverty  
(Medicaid-qualified)



transplants made possible  
by Project Access Northwest  
dental services

volunteers



volunteer hours

staff members

